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CABLE ADDRESS
MACPENN - NEW YORK
STANDARD CODES

MCHUTCHISON & CO.

IMPORTERS & DISTRIBUTORS FOR

FLORISTS - NURSERYMEN - SEEDSMEN

95 CHAMBERS STREET

WHOLESALE ONLY

JAMES MCHUTCHISON, PRESIDENT JEDGAR MCHUTCHISON, VICEPRES, W.E. MICHEL, SECRETARY M. J. BERKERY, TREASURER

NEW YORK

January 7, 1933

Suggestions for Mr. Grower.

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO CROP.

Plant Yellow Callas for pot-plants for Easter or Mother's Day. If not sold cut the blooms and plant in benches to bloom more.

Lilies to bloom May-June and early Summer. At present prices they should be profitable every month in the year - particularly Erabu, Gigs, and Magnificum. Having had a good rest they should now bloom easily and quickly.

Fancy Leaf Caladiums in pots for Easter or Mother's Day - they sell well as potplants and are invaluable for store decoration in Summer.

Valley Pips are very cheap now. Lilium Regale should be planted outside April-May for cut bloom. Same with Glads, though bloom should be useful and profitable if planted any time now in spaces inside.

Being offered same class of stock at lower prices need not prevent your buying from us - give us a chance to meet the prices.

There's lots of suggestions in enclosed offer. Look it over carefully, item by item, then tell us what your business requires.

MCHUTCHISON & CO.

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MCHUTCHISON & CO.

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IMPORTERS & DISTRIBUTORS FOR
FLORISTS-NURSERYMEN-SEEDSMEN
95 CHAMBERS STREET
NEW YORK

January 7th, 1933

IMMEDIATE SHIPMENT

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND ITS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER, ALL GROWING STOCK IS OFFERED SUBJECT TO CROP.

This is all high-grade stock. At these prices every item should be profit able if properly handled. Keep your houses and benches working for you.

YELLOW CALLAS

Cured and shrunk, fine for pots or benching.

JAN 19 1933 *

U. S. Department of Agriculture.

CALLA ELLIOTTIANA, $2-2\frac{1}{2}$ " diam., \$13.50 per 100 \$125.00 per 1000 " 19.50 " 185.00 " 3-3\frac{1}{2}" " 27.50 " -

LILY BULBS

Standard pack and grade. From most dependable sources. We guarantee good condition when invoiced, full count, bulbs up to size.

| - | | | • | | • | - | | |
|---|------------|---------------|------|--------|-----|-----------|---------|----------|
| | ERABU (tru | ie) | | 7-9 " | 300 | per case, | \$20.00 | per case |
| | GIGANTEUM | (Southern gro | own) | 6-8 " | 400 | ** | 13.50 | ** |
| | ** | 17 | D | 7-9 " | 300 | ** | 14.00 | ** |
| | ** | 11 | | 10-11" | 150 | ** | 17.50 | 11 |
| | ** | (Northern gro | own) | 6-8 " | 400 | ** | 14.50 | ** |
| | ** | *** | C.D | 7-9 " | 300 | ** | 15.50 | 11 |
| | ** | 11 | D | 8-10" | 225 | ** | 18.00 | ** |
| | MAGNIFICUM | and RUBRUM | C | 7-9 " | 220 | ** | 16.00 | ** |
| | 77 | 11 | C | 8-9 " | 200 | ** | 16.00 | 11 |
| | ** | 17 | C | 9-11" | 150 | 81 | 16.00 | 11 |
| | 77 | ** | | 11-13" | 90 | ** | 18.00 | 17 |
| | AURATUM | | | 8-9 " | 200 | ** | 14.50 | ** |
| | ** | | C | 9-11" | 150 | ** | 14.50 | 11 |
| | ** | | C | 11-13" | 90 | ** | 15.50 | ** |
| | ALBUM | | | 7-9 " | 220 | ** | 16.00 | ** |
| | 11 | | C | 8-9 " | 200 | 17 | 17.00 | ** |
| | 19 | | | 9-11" | 150 | 11 | 17.50 | ** |
| | TIGRINUM | (Single) | | 8-9 " | 200 | ŕř | 16.00 | ** |
| | 17 | 11 | | 9-11" | 150 | ** | 16.00 | |
| | 11 | (Double) | | 5-8 " | 250 | ** | 17.00 | 17 |
| | HENRYI | | | 8-9 " | 200 | ** | 15.00 | ** |
| | 11 | | | 9-11" | 150 | ** | 15.00 | 11 |
| | | | | | | | | |

<u>Discounts</u>: 5 cases up less 50¢ per case, 10 cases up less \$1.00 per case, applying on single items, not totals. Write for lower prices on 20 cases up. Keys - C means F.O.B. Chicago. D - Denver. All sizes at New York.

| | I | LILIUM REGAL | LE (Oregon | grown) |
|---------------|------|--------------|------------|------------------|
| | | Per 100 | 1000 up | 2500 up |
| Single crown, | 4-5" | \$ 4.50 | \$ 35.00 | \$32.50 per 1000 |
| 11 | 5-6" | 5.50 | 45.00 | 42.50 " |
| ** | 6-7" | 6.50 | 55.00 | 50.00 " |
| ** | 7-8" | 9.00 | 75.00 | 70.00 " |
| ** | 8-9" | 13.50 | 115.00 | *** |

Shipment from now to May - your option. No storage charges. Prices on larger sizes on application.

VALLEY PIPS

German grown, highest grade of re-selected (Exhibition) forcing pips.

Packed 2000 pips per case, \$44.00 per case

" 1000 " " 23.00 " " 500 " " 12.00 "

If for later delivery, cold-storage charges extra.

F.L. CALADIUM BULBS

Bright colored Brazilian varieties. Nothing better for Summer store decorations or for pot-plants. Shipment from now to Spring.

MOTHER BULBS, with all their eyes,

separate named varieties.. \$10.00 per 100 \$90.00 per 1000

Same grade and varieties MIXED..... 9.00 " 80.00 "

: USATUA 11 111 = 3 1.1 · . [-. 5 ALBUM # 9.5 92 11 11 13 IbD 9-11" 008 00.91 (***C) # 0- d (stdust) HFKRYI 00.710 11 6-3 36,81 Diangente: Correct the areas and a state of the up. 10,7 - U a ru 1.

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SPIREA CLUMPS

Strong undivided clumps - suitable for 6 inch pots. Ready now.

GLADSTONE - standard white

QUEEN ALEXANDRA - large pink

AMERICA - lilac-rose

PEACH BLOSSOM - fine rosy-pink

PRINCESS MARY - deep rose-pink

GLORIA SUPERBA - clear rosy-pink

RHINELAND - bright crimson, new \$28.00 per 100 \$260.00 per 1000 DEUTSCHLAND - fine new plumy white 28.00 " 260.00 "

T.R.BEGONIA & GLOXINIA BULBS

Large flowering types - make fine inexpensive pot-plants for holiday trade. All grown from finest seed strains.

T.R.BEGONIAS, <u>Double</u> or <u>Single</u>, 1-1½" diam., \$ 5.50 per 100 \$ 47.00 per 1000
" " " 1½-2" " 10.00 " 90.00 "
" " 2" & up " 13.00 " 120.00 "
Colors:- Crimson, Scarlet, Rose or Pink, White,
Yellow or Orange, Salmon, Mixed.

FRILLED or CRESTED, mixed only, $1\frac{1}{2}-2$ " diam., \$10.00 per 100 \$90.00 per 1000

GLOXINIA Bulbs, $1\frac{1}{4}-1\frac{1}{2}$ inch diameter, \$14.50 per 100 \$137.00 per 1000 " $1\frac{1}{2}-2$ " " 16.00 " 150.00 " 2" & up " 19.50 " 185.00 "

Colors: - Purple, Purple Bordered, Scarlet, Scarlet Bordered, White, Mixed.

MANETTI STOCKS

Re-selected for greenhouse grafting. Ready now.

HOLLAND grown, 5-9 m/m, \$15.00 \$14.00 \$13.50 per 1000

GLADIOLI BULBS - Northern grown

Exclusively Northern grown high-crowned bulbs. Can ship now, or up to May 1st without storage charges.

ALL #1 - $(1\frac{1}{2}$ " & up diam.)

| ALICE TIPLADY - bright saffron-orange, fine forcer | | - |
|--|-------|-----|
| AMERICA - soft pink, fine flower spike | 11.25 | ** |
| ARLON - bright orange-salmon, free bloomer | 12.00 | 91 |
| CHICAGO WHITE - early white, striped lavender | 13.00 | 11 |
| CRIMSON GLOW - glowing velvety crimson, strong grower | 12.00 | 11 |
| DOROTHY McKIBBEN - deep apple-blossom pink, very early | 13.50 | ** |
| DR. F. E. BENNETT - peach red, heavy spikes | 18.50 | ** |
| DR. NELSON SHOOK - deep purple-rose, giant flower | 26.50 | 11 |
| E. J. SHAYLOR - deep rose-pink, ruffled | 12.00 | ** |
| ELIZ. TABOR - rose-pink, crimson blotch, extra early | 15.50 | ** |
| EVELYN KIRTLAND - fine rose-pink, scarlet throat | 14.50 | 11 |
| GIANT NYMPH - light rose-pink, very large | 13.00 | 91 |
| GLORIANA - finest golden salmon, strong grower | 17.00 | 11 |
| HALLEY - salmon-pink, very early | 11.25 | 11 |
| HELEN FRANKLIN - pure white, with violet stripes | 13.50 | 11 |
| HERADA - clear mauve, shaded deeper in center | 12.00 | 11 |
| JEWEL - light salmon-pink, early | 12.00 | 11 |
| LE MARECHAL FOCH - large early clear light pink | 11.25 | 11 |
| LILY WHITE - very early, creamy white | 11.25 | 11 |
| LONGFELLOW - clear pink, long stems, good shipper | 22.50 | 11 |
| LOS ANGELES - shrimp pink, fine forcer | 17.00 | 11 |
| LOUISE - orchid-lavender, strong stem | 13.00 | ** |
| MAIDENS BLUSH - earliest light pink, forcer | 10.00 | ** |
| MING TOY - deep buff, large flower, tall stem | 13.00 | 11 |
| MRS. F. C. PETERS - lilac-pink, strong grower | 17.00 | 11 |
| MRS. FRANCIS KING - flame red, tall strong spikes | 11.25 | 11 |
| MRS. FRANK PENDLETON - old reliable, deep rose-pink | 12.00 | 11 |
| MRS. H. E. BOTHIN - geranium pink, ruffled flowers | 13.50 | *** |
| MRS. VAN KONYNENBURG - finest blue, strong grower | 35.00 | 11 |
| MRS. W. H. PHIPPS - large La France pink, extra fine | 22.50 | 77 |
| ORANGE QUEEN - deep orange, carmine throat | 18.50 | ** |
| PANAMA - rose-pink, very large flower | 11.25 | ** |
| (Gladioli continued on next page) | | |

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GLADIOLI BULBS (continued)

| PEACE - large pure white, for late blooming | \$12.00 | per 1000 |
|---|---------|----------|
| PRINCE OF WALES - salmon-pink, excellent early forcer | 11.25 | ** |
| ROMANCE - salmon-rose, red and yellow throat | 13.00 | ** |
| SALMON BEAUTY - deep salmon, tall spike | 13.00 | 11 |
| SCARLET WONDER - deep pure scarlet, a giant wonder | 18.50 | ** |
| SCHWABEN - favorite light yellow, extra strong | 15.00 | ** |
| SENTINEL - rose-pink, with white pencilling | 12.00 | ** |
| SOUVENIR - purest golden-yellow, tall slender stem | 14.00 | ĦŤ |
| VIRGINIA - flaming scarlet, large flowers, fine forcer | 13.00 | ** |
| WILBRINK - flesh pink, fine forcer | 11.25 | ** |
| MIXED - good varieties, all colors mixed | 11.00 | 71 |
| QUANTITY DISCOUNTS: - 5000 up less 3%, 10,000 up less 5%, 10% - applying on total quantity ordered. | 25,000 | up less |

JAP. BAMBOO CANE STAKES

Reduced prices. Superior quality. All stakes are hot-water treated to kill fungus and any life.

| DYED GREEN, | 18 inches, | 2000 per bale, | \$2.00 | per bale |
|-------------|------------|----------------|--------|----------|
| Ħ | 2 feet | 11 | 3.00 | 11 |
| ** | 21 " | 11 | 4.00 | 11 |
| 11 | 3 " | 11 | 5.00 | 11 |
| . 11 | 3½ " | 11 | 5.75 | 11 |
| 11 | 4 " | 11 | 7.50 | ** |
| NATURAL | 6 " | ** | 11.00 | 11 |

Also Chinese Tonkin Canes in 9 sizes, bale lots.

GRANULATED PEAT

McH BRAND. Every bale contains 20 bushels up of finely granulated Peat. Can ship immediately, or from steamer side from arrivals every 2-3 weeks.

| | From next arrival | | | | Immediate Shipment | | | |
|-----|-------------------|--------|----------|----|--------------------|--------|----------|--|
| 100 | bales up, | \$1.35 | per bale | 25 | bales up, | \$2.00 | per bale | |
| 50 | 11 | 1.45 | ** | 10 | ** | 2.10 | ** | |
| 25 | ** | 1.65 | 11 | 5 | ** | 2.20 | ** | |
| 10 | ** | 1.75 | 11 | 1 | ** | 2.40 | 11 | |

Less rebate for truckage in L.C.L. lots if you truck from dock or warehouse. Can quote F.O.B. any city on carloads.

Prices are understood F.O.B. New York, including packing, unless stated otherwise. Terms 60 days net, less 2% cash within 10 days. Deduct 5% if remittance accompanies order. Orders for 250 up take per 1000 price.

Glad to quote on stock for Spring - Sansevierias, Rubbers, Pandanus, Dracaena Canes, Begonia plants, Hydrangeas etc etc.

McHUTCHISON & CO.

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